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Press Contact:
Brian Galante
Dimension PR
207-494-8428
brian @dimensionpronline.com

## StreamGuys and Barix Enhance IP Audio Distribution with New Uncompressed Delivery and Cloud Encoding Workflows

Updated Reflector managed service supports uncompressed PCM streaming with metadata, bolstering quality while forming a simple and reliable gateway to virtualized flexibility

BAYSIDE, CALIFORNIA, March 28, 2018 – <u>StreamGuys</u>, a pioneering SaaS-based streaming solutions provider, and IP audio innovator <u>Barix</u> today announced powerful enhancements to the companies' joint Reflector stream delivery and management service. Support for uncompressed audio streaming with metadata enables new cloud-based encoding, processing and distribution workflows that lower customers' costs and expand their output capabilities while elevating quality for point-to-point transport. The upgraded solution will be showcased at the upcoming 2018 NAB Show (April 9-12 in Las Vegas), where Barix will exhibit in booth C1139 and StreamGuys will co-exhibit with ENCO in booth N3824.

Developed by Barix and hosted, operated and supported by StreamGuys, the Reflector managed service allows broadcasters and content producers to easily create IP-based audio delivery links without the effort and complexity of configuring static IP addresses and firewalls. Audio from a Barix hardware endpoint is transported across StreamGuys' robust content delivery network, bolstering reliability, while management of the link is simplified through an intuitive, cloud-based portal. The enhancements build on this proven foundation to enable new distribution architectures and use cases.

Processing audio streams for distribution in multiple formats and bitrates has typically required customers to purchase, deploy and maintain full-featured encoding systems, many of which run on the Windows operating system and require frequent software updates for security and stability. New cloud-based encoding services powered by the upgraded Reflector unchain users from these burdens, bringing down total cost of ownership while exponentially expanding the number of simultaneous encoded outputs they can create and deliver.

Leveraging the dependability of dedicated hardware, a current-generation Barix Exstreamer 500 encoder/decoder unit transports source audio via Reflector to StreamGuys' broadcast-grade cloud infrastructure as an uncompressed PCM stream with metadata. StreamGuys' virtualized Remote Encoder

offering then transforms the uncompressed audio into any desired combination of bitrates and profiles for subsequent distribution. This combination of Reflector's new uncompressed streaming capabilities with StreamGuys' cloud-based processing expands the applications of Reflector from its original single-format, point-to-point roots to unlimited multi-format, multi-point distribution for live Internet broadcasting, multi-station radio networks, program syndication and more. Meanwhile, Reflector's newly-added support for metadata in the stream allows broadcasters to transmit program data – such as song and artist titles – along with audio data, and to trigger metadata-driven systems such as server-side ad insertion.

"Our new Reflector-powered cloud encoding services are designed to make customers' lives easier, minimizing the encoding equipment they need to maintain at the studio while bolstering reliability," said Kiriki Delany, president, StreamGuys. "The cloud also offers virtually unlimited modularity and resources, letting users create anywhere from two to hundreds of streams equally easily without being constrained by their local bandwidth or system horsepower. Adding these capabilities to the Reflector managed service simplifies uncompressed remote contribution and backhaul as another key step towards a fully-virtualized studio in the cloud."

Reflector's new uncompressed transport functionality also brings benefits to the service's traditional point-to-point architectures for studio-to-transmitter (STL), studio-to-studio and remote contribution links.

Uncompressed PCM audio with metadata can now be transported by Reflector between two current-model Barix Exstreamer 500 hardware endpoints, pairing reliability with unsurpassed quality.

"Limitations in Internet bandwidth previously forced customers to compress audio for delivery between sites, but connectivity improvements are now making uncompressed delivery practical," said Johannes G. Rietschel, founder and CTO, Barix. "The updates to Reflector let users take full advantage of these advances to further increase their audio quality, while laying a foundation for a new generation of flexible workflows. We're pleased to continue working with StreamGuys to shape the future of IP audio delivery."

## About StreamGuys, Inc.

In business since 2000, StreamGuys is an industry-leading service provider of live and on-demand streaming, podcasting delivery, and software-as-a-service (SaaS) toolsets for enterprise-level broadcast media organizations. The company brings together the industry's best price-to-performance ratio, a robust and reliable network, and an infinitely scalable cloud-based platform for clients of any size to process, deliver, monetize and playout professional streaming content. StreamGuys supports many of the world's largest Podcasts, global TV and radio broadcasters, video and audio production companies, houses of worship, retail and hospitality businesses, government organizations, medical and healthcare services, and live venues for sports and entertainment. The company excels in developing and deploying technologies for business growth and revenue generation, including dynamic ad insertion, Alexa Skills, mobile streaming and detailed business and data analytics.

## **About Barix**

Barix supplies simple and reliable solutions and components to systems integrators and end users worldwide. We move high-quality audio across IP networks, adding value to customer solutions for more than a decade with hundreds of thousands of devices installed worldwide. Background music distribution with dynamic advertising insertion for retail shops, bars and hotels; public address solutions for schools and public spaces; and intercom and entry systems for facility surveillance, protection and security are among the many applications of Barix solutions. Barix also supports OEM projects for a number of Global 500 listed companies serving many industries worldwide. www.barix.com

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StreamGuys, Inc - info@streamguys.com - www.streamguys.com - 707.667.9479 P.O. Box 828 Arcata, California 95518 - fax 707.516.0009

Barix AG – www.barix.com – +41 43 43322 11 Ringstrasse 15A, 8600 Dübendorf, Zurich, Switzerland - fax +41 44 2742849